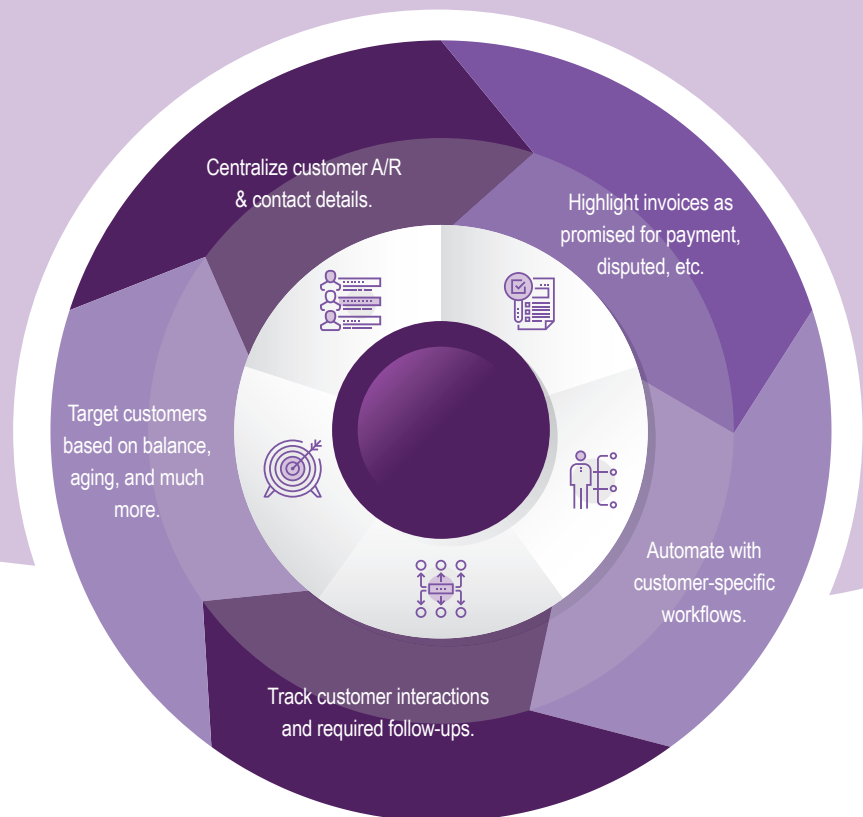


# Collections Management

## for Microsoft Dynamics® GP

### Improve Efficiency with Collections Management

The more efficient your collections system, the greater your profit margin. Collections Management for Microsoft Dynamics GP® has the processing power to improve cash flow, diminish collection time and reduce bad debt.



#### AUTOMATE

Collection Plans allow users to tailor and automate the collection process by customer.

Plans suggest what emails to send and calls to make when logging into Dynamics GP.

Users have the ability to email letters, statements, and invoices from a single screen.

Defined email templates allow easy selection of the invoices to attach as PDF or Word documents.

#### TARGET

Powerful Collection Queries allow users to target specific customers.

Target all customers who are overdue and haven't promised to pay, then switch your focus to customers with broken payment promises.

Use Advanced Collection Queries running SQL script to find customers with complex requirements.

## Reduced DSO = Increased ROI

Wouldn't you love a solution that could help you reduce your accounts receivable 30% in just 30 days?

Track the efficiency of your collections with Days Sales Outstanding (DSO). Realize ROI and have Collections Management catapult your DSO to all-time lows.

### ROI Example

\$25M company with an average DSO of 60 days



Two months of sales or over \$4M sitting in your customer's bank accounts, not yours



Reduce DSO by 30% with Collections Management



Result: \$1,250,000 more of your company's money in your bank



Collections Management has enabled us to reduce DSO from 46 days down to 35 days, which has increased our cash flow cycle by 35%.

**Kristin Hosman**  
Accounting Manager - Platinum Code

## Improve your Cash Flow

Wouldn't it be great to spend more time counting your money and less time chasing it, leading to improved cash flow and reduced bad debt expense?

## If so, you need Collections Management!

## Let's Talk

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